

~~CONFIDENTIAL~~CENTRAL INTELLIGENCE GROUP
INTELLIGENCE REPORT

COUNTRY Germany (Russian Zone)/Poland

SUBJECT Trade Negotiations between SMA and Polish Trade Delegation

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1. In late July the SMA was negotiating with a Polish trade delegation in Berlin in an effort to obtain Polish coal for the Russian Zone. The representatives of the SMA were unable to offer the Poles anything they want except potash fertilizers, whereas the Poles are interested in industrial products. The Poles are unwilling to offer anything for potash except agricultural products, since they need their coal to exchange for machinery and tools. The SMA rejected the Polish offer of pork and eggs and insisted on coal. At present, a new coal-potash ratio is being worked out.
2. [REDACTED] the Central Administration for Foreign Trade could be able to negotiate a whole series of agreements with Poland if the SMA would only allow it.

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